

# BIG CHILL DISTRIBUTION LTD

## AMBASSADOR NOTES



### CEO'S CORNER

The year is progressing quickly, and the team at Big Chill are doing really well to navigate the usual winter weather and road disruptions. Indeed, now we are past the Kaikoura earthquake disruptions, this is our first normal year for some time. It is a welcome change for both staff and customers.

Our focus is turning now to Christmas/Summer planning, and ensuring our teams have the resources in place to manage the anticipated volumes. This includes sitting down with key large volume 3PL & Transport customers, and planning their specific needs.

Big Chill continues its drive around investing in its depot and network infrastructure. We currently have no less than 3 depot projects under way, with expansions in Auckland (scheduled completion Feb 2020), Hastings (completion early 2020) and Wellington (completion June 2020) underway.

Once completed these facility enhancements will allow us to further meet customer growth demand in 3PL and transport services. In addition we continue to look at other building opportunities into 2021/22. The global business environment maybe entering a pessimistic phase, but we are not!!

From a vehicle investment perspective we recently committed to Volvo NZ in ordering 18 new tractors & 4 new 8x4 rigids. These will arrive across the rest of 2019 and into early next year, and largely replace existing units. It's an important move in terms of maintaining a young and fuel efficient fleet. Importantly, Big Chill is also exploring the feasibility of deploying its first fully electric trucks. Working in conjunction with TR Group and EECA, we would hope to be able to place an order for two trucks late in 2019, with deployment in the first half of next year.

Finally, I wish to say farewell to Mark Rea, our General Manager – Business Development, who has been with Big Chill for 20 years this year. Mark leaves Big Chill at the end of August to relocate to Australia to enjoy more time with family. We wish him all the very best, and we know he will continue to look across the Tasman at how Big Chill continues to develop and grow. He is a hugely respected member of the Big Chill Board and business as a whole, and he will be missed. Personally, I would like to extend my thanks to Mark for his unwavering support, honest opinions (wanted or not) and hard work across my time as CEO. It has been a privilege to work with you, and I've learned much from you. Safe Travels.

Thanks again to all of our staff for their continued efforts, and be safe on our roads.



Michael Roberts

# Big Chill Updates

## APPOINTMENT OF JASON OGDEN – GM FOR BUSINESS DEVELOPMENT



### Welcome to Big Chill

We are pleased to announce Jason Ogden, GM for Business Development started with Big Chill on the 26<sup>th</sup> June 2019.

Jason comes with a huge amount of sales knowledge and leadership experience in the Transport and 3PL sectors.

Jason has been busy visiting some of our amazing customers as well as our 9 depots around New Zealand, and is getting the real Big Chill experience.

Contact: [jasono@bigchill.co.nz](mailto:jasono@bigchill.co.nz)

Ph: 0274950040 (from 31<sup>st</sup> Aug 2019)

## AUCKLAND DEPOT EXPANSION AND OPERATIONS

### Depot Expansion and 3PL



Over the past 5-6 years Big Chill has been increasing its capacity and 3PL services for our customers. As you can see from this artist drawing, Big Chill is expanding its Auckland facility and in Q1 2020 will have another 10,000 frozen pallet spaces available. With the lack of frozen space in Auckland, we believe this expansion will fill up fast so if you have frozen requirements next year, please speak to your account manager or contact our National Supply Chain Manager Thomas Steel at [thomass@bigchill.co.nz](mailto:thomass@bigchill.co.nz).

### Wild Weather

Winter is here.

With the recent cold blasts coming through over the last month and no doubt more on its way, Big Chill have already experienced our first couple of road closure for the year due to snow.

Check out these two photos taken by one of our drivers caught in the Lewis Pass on August 5<sup>th</sup>.





# Big Chill Staff Page

This page is dedicated to all our hard working staff and their achievements, as well as sponsorships and promotions which Big Chill are a part of.

## DRIVERS OF THE YEAR PRESENTATIONS



**Colin Hill**  
Linehaul



**Wayne Basher**  
Metro



**Gurpreet Singh**  
BPM Award



Campbell Stanton and William Shapland – RNZYS Members sailing on the NZL 19 Big Chill Distribution



Big Chill State of the Nation – Auckland depot



Royal NZ Yacht Squadron

## AUCKLAND 5 AND 10-YEAR CHAMPIONS

Taken during the recent State of the Nation presentations.



**John Macmillan**  
Receiving his 10-year certificate



**Narinder Singh**  
Receiving his 5-year certificate



**Terry Belk**  
Receiving his 5-year certificate



**Siavao Patea**  
Receiving his 5-year certificate

# HAERE RA MARK REA



## FAREWELL AMBASSADOR

Well this is it!! My last notes. As you may or may not know I am departing not only Big Chill but also NZ on 30<sup>th</sup> August. I started at Big Chill 20 years ago when we had one depot and 3 trucks / 3 drivers. I have seen 5 Auckland depots and 8 others around the country and been part of an amazing NZ growth business story. I know it's a bit cliché but what really has made the difference for me is the people (past and present). We have had such an amazing journey with loads of good times (and a few hairy moments), but the people beside you make all the difference. Know that our success today has come from a lot of hard work from past and current staff/management. I would like to take this opportunity to thank all our great customers whom I have dealt with over the years for their support and wish you all the success. To the Big Chill team, keep up the good work and be good to each other. I have enjoyed working with you all and can honestly say it's going to be very sad walking away after all this time. All the success to the Directors and Senior Management team also.

Ma Te Wa

*Thankyou Mark for your 20 years with Big Chill.  
You will be sorely missed by us all!*

*Here are a few moments of the history and your  
time here.*

CELEBRATING  
**20**  
YEARS



